

IMPACT REPORT

FISCAL YEAR 2019: 7/1/2018 - 6/30/2019



WSU Student-Athlete Success Center Groundbreaking on June 18, 2019

2018 - 2019

YOUR GENEROSITY TO WICHITA STATE EMPOWERED OUR STUDENTS TO ACHIEVE MORE



Thank you SO much
for donating towards
my scholarship here
at WSU!

Austin Nordyke, WSU Senior

Majoring in Engineering Technology

Curtis D. & Kay P. LaGree Engineering/Business Scholarship recipient

DEAR SHOCKER SUPPORTER:

Alumni and friends who give to Wichita State typically focus on areas they feel passionate about. It might be the fine arts, education, athletics or any combination of these and many other fields.

But at the heart of your giving is a sense of pride. You are proud of the university's rich history of academic excellence and athletic prowess. You appreciate what WSU has done and is doing for your own lives. And you want future Shockers to benefit from the same types of experiences.

This past year has provided multiple examples of the spirit that will sustain and grow Wichita State for generations to come. Many of you gave generously to help complete the campaign to build a new home for the W. Frank Barton School of Business. Groundbreaking is expected in mid 2020. Or you contributed to the successful campaign to build a new Student-Athlete Success Center and renovate parts of Charles Koch Arena.

These were two of the top priorities of the Shock the World Campaign, which will end next June 30. We'll have much to cheer about then, when the final campaign numbers are tallied.

For now, we celebrate the gifts you have made to increase scholarship support for hundreds of students, give our faculty additional resources and position our university for future success.

This report provides our financial outcomes for the period from July 1, 2018, to June 30, 2019. We hope you also enjoy learning more about some of the wonderful gifts made during this period. We deeply appreciate your ongoing support.

With Shocker pride,



ELIZABETH H. KING
President & CEO
WSU Foundation



DEBBIE HAYNES
Chair, Board of Directors
WSU Foundation



Mission Statement

The Wichita State University Foundation strives to enhance a community of learning excellence for our students and faculty through philanthropy and stewardship.

Core values

INTEGRITY - An obligation to honesty and openness with accountability, not only to ourselves but to others.

RELATIONSHIPS - A commitment to enhancing trust, respect, and diversity.

TEAMWORK - A reliance upon the professionalism of our colleagues with acknowledgment that all are equally valued.

SERVICE - A practice of personally performing to a standard that is always exceptional.

YOU ARE SHOCKING THE WORLD



KOURI PARCOURSE

“Sam Kouri told guests that he and his wife were dedicating the parcourse to their son, Sammy Jr.”

click [here](#) for more

DOROTHY AND BILL COHEN

“With new \$2.5 million gift, Dorothy and Bill Cohen fuel Honors College success.”

click [here](#) for more



JANE MCDONALD

“With \$5 million gift, Jane McDonald hoped to inspire students.”

click [here](#) for more

ECK STADIUM GROUNDBREAKING

“Groundbreaking for final phase of Eck Stadium.”

click [here](#) for more



YOUR SUPPORT IS TRANSFORMING LIVES

SCHOLARSHIPS UP BY 50 PERCENT



"We are hitting the mark on one of our top campaign priorities – increasing scholarships."

click [here](#) for more

IMMIGRANT STUDENT SCHOLARSHIP

"We want the entire immigrant population to know that there are many who support and welcome them." - Mark Parkinson

click [here](#) for more



\$3.6 M ESTATE GIFT WILL SUPPORT MUSIC STUDENTS

Music students at Wichita State University will have access to generous scholarships for generations to come.

click [here](#) for more

PERFORMING ARTS SCHOLARSHIP

**"They wanted to leave something that represented a part of their lives."
- Barney Collins**

click [here](#) for more



BY THE NUMBERS FY19

\$368.84M MANAGED ASSETS (endowment + investments)

\$42.71M

Raised in gifts & pledges

 Alumni
\$18.32M

 Business
\$7.10M

 Friends
\$14.56M

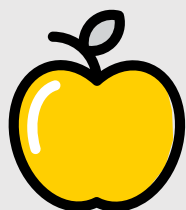
 Foundation
\$2.73M

Sources of support



12,593

Donors



\$3.22M

DISTRIBUTED TO
FACULTY SUPPORT

13 ENDOWED FACULTY CHAIRS
23 ENDOWED PROFESSORSHIPS



\$8.02M

IN SCHOLARSHIPS &
FELLOWSHIPS AWARDED



1,966

STUDENTS RECEIVED
SCHOLARSHIPS

BY THE NUMBERS FY19




WICHITA STATE
UNIVERSITY

\$15.71M

WSU Foundation contribution

Includes authorized payouts from endowed funds and current gifts.



 **\$5.81M**

STUDENT SUPPORT

 **\$4.94M**

PROGRAMS/RESEARCH

 **\$3.22M**

FACULTY/STAFF SUPPORT

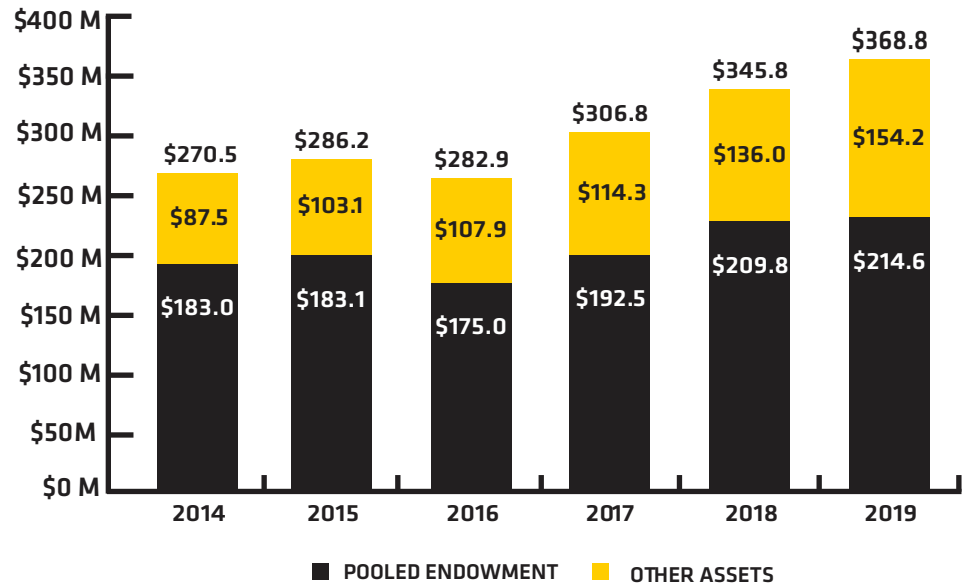
 **\$1.73M**

FACILITIES

TOTAL MANAGED ASSETS

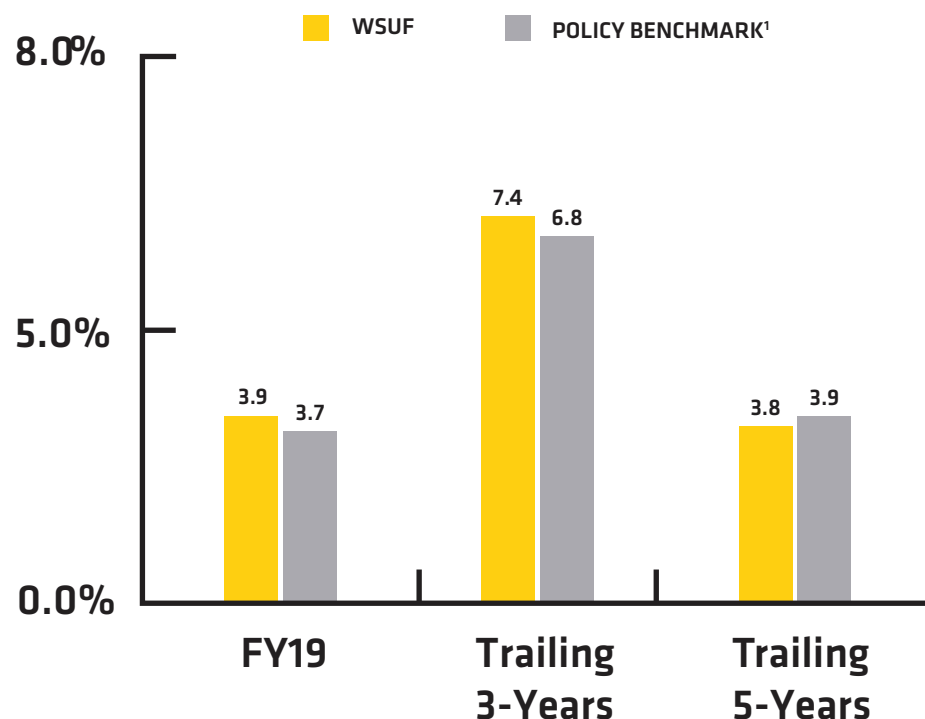
The chart on the right shows the WSU Foundation's total managed assets*. The black bars indicate the portion of total assets that make up the Pooled Endowment fund. The yellow bars represent other assets, which would include the Ulrich and Anthropology museums' collections, current funds, real estate and receivables.

*Total managed assets reflects all assets managed by the Foundation, before the adjustment to record pledges at net realizable value.



INVESTMENT PHILOSOPHY

PORTFOLIO PERFORMANCE VS BENCHMARKS



FINANCIAL STATEMENTS

ASSETS	6/30/2019	6/30/2018
Cash and Cash Equivalents	\$19,076,972	\$21,909,387
Pledges Receivable	27,754,267	31,916,934
Other Receivables	-	32,683
Real Estate	597,175	597,175
Equipment & Software less accumulated depreciation	634,647	377,767
Collections	16,064,075	15,907,324
Other Assets	3,195,433	3,008,110
Cash Surrender Value of Life Insurance	4,485,292	4,908,214
Investment at Equity	2,922,529	2,930,789
INVESTMENTS (AT MARKET)	286,982,415	259,061,571
TOTAL ASSETS	\$361,712,805	\$340,649,954
LIABILITIES AND NET ASSETS		
Current Liabilities	\$1,604,238	\$1,262,372
Due to other WSU Entities	18,999,583	20,353,025
Net Assets	341,108,984	319,034,557
TOTAL LIABILITIES AND NET ASSETS	\$361,712,805	\$340,649,954
REVENUE		
Gifts	\$24,361,074	\$38,949,170
Net Investment Return	11,803,076	15,242,761
Gain (loss) on collection item	-	251,500
Other	2,930,838	3,256,488
TOTAL REVENUE	\$39,094,988	\$57,699,919
EXPENSES		
Scholarships	\$5,811,337	\$5,738,528
University Support	9,902,621	8,984,088
Management & General	2,498,700	2,378,572
Fundraising	2,807,903	2,615,321
TOTAL EXPENSES	\$21,020,561	\$19,716,509
Transfers from WSU	\$4,000,000	\$0
Increase Net Assets before transfers from WSU	18,074,427	37,983,410
Increase in Net Assets	22,074,427	37,983,410
Beginning Net Assets	319,034,557	281,051,147
NET ASSETS, END OF YEAR	\$341,108,984	\$319,034,557

Review the full WSU Foundation audited consolidated financial statements for year end June, 30, 2019 online at <https://foundation.wichita.edu/auditedfinancials>
Questions? 316.978.3810

Fairmount Society

The Fairmount Society is Wichita State University's most distinguished support group. The Lifetime Achievement level is for those whose total outright giving exceeds \$1 million. The Lifetime Distinction level recognizes donors giving \$500,000 to \$999,999. The Lifetime Membership recognizes donors giving \$250,000 to \$499,000 during their lifetime.

FAIRMOUNT LIFETIME ACHIEVEMENT ASSOCIATES (\$1,000,000.00+)

Airbus Americas
Allegro
Allen Gibbs & Houlik LC
AT&T
Sam & Rie Bloomfield Foundation
The Boeing Company
Bombardier Learjet Inc.
Cargill Meat Solutions
Cisco Systems Inc.
CybertronPC
Delta Dental of Kansas
Equity Bank
Give Something Back Foundation
William Graham Charitable Trust
IBM Corporation
Intrust Bank of Wichita
Kansas Health Foundation
John S. & James L. Knight Foundation
Fred C. & Mary R. Koch Foundation
Koch Industries Inc.
Meritrust Credit Union
Jayne Seydell Milburn Living Trust
The Bernard Osher Foundation
Pepsi Beverages Company
Spirit AeroSystems Inc.
Textron Aviation
Marilyn Sue Smith Education Trust
Via Christi
Health Flossie E. West Memorial Trust
Wichita Community Foundation
K.T. Wiedemann Foundation Inc.
I. Wayne Woolsey Revocable Trust

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Craig Barton
Patsy Barton

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Dan & Gayla Carney
Steve & Becky Clark
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Barry & Paula Downing
Bob & Maura Geist
Curt Gridley & Tracy Hoover
Charles & Liz Koch
Sam & Jacque Kouri
Howard & Rose Marcus
Bill & Shelly Moore
Susie Rudd
Dan & Kate Taylor
Klee & Jennifer Watchous
Wayne & Kay Woolsey

FAIRMOUNT SOCIETY LIFETIME DISTINCTION ASSOCIATES (\$500,000.00+)

Bank of America
Bradbury Company Inc.
S.M. & L.H. Brown Charitable Trust
Capitol Federal Foundation
Commerce Bank
Cox Communications Inc.
Charles K. Crum Estate
Emprise Bank
Virginia H. Farah Foundation
Fidelity Bank
Frank & Betty Hedrick Foundation
House of Schwan
IHS Markit
Murfin Inc.
National Plastics Color Inc.
Rand Graphics Inc.
Rusty Eck Ford Inc.
Sierra Nevada Corporation
Ray J. & Dolores M. Waldo Revocable Living Trust

Wesley Medical Center
Wichita Eagle
Wichita Symphony Society
ZE PowerGroup Inc.



Brenda Farha, Anna Anderson and Lynn Stephan at the FY19 Fairmount Society Event.

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Charles Brown
Anthony Pollock & Diane Cline
Denis & Shirley Dieker
Les & Pam Eck
Brenda Farha
Steve & Regine Feilmeier
Larry & Dana Fugate
Thomas & Kyle Futo
Brian & Joy Heinrichs
Dee & Joan Hubbard



WSU Interim President Andy Tompkins, WSU Foundation President and CEO Elizabeth King, Fairmount Founders' Award recipient Jane McHugh, and WSU Foundation Board of Directors' Chair Debbie Haynes at the FY19 Fairmount Society Event.

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Ralph & Sue Vautravers
Donald Walenta

FAIRMOUNT SOCIETY LIFE ASSOCIATES (\$250,000.00+)

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ASEA Brown & Bovari
BG Products Inc.
BGM Sports Marketing LLC
Boyer Educational Trust
Buckley Industries Inc.
G.P. & W. Inc. dba Center Oil Company
Stephen L. Clark Family Partnership LP
Coleman Company Inc.
Conco Inc.

Cornejo & Sons Inc.
Davis-Moore Auto Group
Electromech Technologies
Elmo Lodge of Perfection
Gordon W. Evans Charitable Trust
Fleeson Gooing Coulson & Kitch LLC
John S. Fretz Family Charitable Trust
Fugate Enterprises
Goebel Family - Star Lumber Foundation
Grant Thornton LLP
Great Plains Ventures Inc.
Dane G. Hansen Foundation
Fran Jabara Family Foundation
Professor Fran & Geri Jabara Fund Inc.
The Walter S. & Evan C. Jones Foundation
Kansas Scottish Rite Foundation
KWCH TV
Lubbers Cars
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MTS Systems Corporation
Victor Murdock Foundation
Oatman Family Charitable Fund
Pizza Hut of America Inc.
The Print Source Inc.
Estate of George M. Platt
Janice Chambers Ramsey Trust
Realtors of South Central Kansas
Security 1st Title
Signal Theory
Simio LLC
Standard Beverage Corporation
Star Lumber & Supply Company
Sullivan Higdon & Sink Inc.
Textron Charitable Trust
TGT Petroleum Corporation
Thomas Transfer Corporation
Trio Machine Inc.
Andy Warhol Foundation for the
Visual Arts
Westar Energy
Wichita Scottish Rite Charitable Trust

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Jane McHugh
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Marie Miles
David & Rynthia Mitchell
David & Terri Moses

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Lifetime membership is extended to donors contributing \$100,000 to \$249,999 in a lifetime. Associate status is given to corporations, business and foundations.

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AETNA
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Bank of America Foundation
Boge Iron & Metal Co. Inc.
Born Masonry Inc.
Brand Plumbing Inc.
Bud Johnson & Associates Inc.
Capps Manufacturing Inc.
Central Steel Inc.
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Coleman Employees Community Fund
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Comtrsys Inc.
Coulter Enterprises
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Larry DeTienne Creative
Devore Foundation Inc.
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Dondlinger & Sons Construction
Dondlinger Foundation Inc.
Doonan Truck & Equipment Inc.
Daskocil Family Foundation
Eby Construction
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Greene Vision Group
GT Midwest
Halstead Bank
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Hatchett Devlin Automotive Group

Heartspring
High Touch Inc.
Hyatt Regency-Wichita
iHeartMedia Inc.
IMA Financial Group
IMA Foundation
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The Inn At Tallgrass
Intake Studios
K B Properties of Kansas LLC
Kaman Composites Inc. - Wichita
Kansas Surgery & Recovery Center
Kessler Foundation Inc.
KSNW TV
Lampton Welding Supply Co. Inc.
The Lattner Family Foundation
The Law Company
Lease Finance Partners
LK Architecture Inc.
LRico Services
M6 Concrete Accessories
Madrigal & Associates Insurance
Media Source Inc.
Medical Society of Sedgwick County
Metal-Fab Inc.
Midwest Hearing Aids Inc.
Mid-Kansas Jewish Federation Inc.
MKEC Engineering Inc.
Mobile Home Living Inc.
Moeller Dermatology
Mosby Lincoln Foundation
National Multiple Sclerosis Society
NetApp Inc.
David A. Nygaard Estate
Overhead Door Company
Presser Foundation
S.J. Prill Financial & Investment
Planning Inc.
Printing Inc.
Professional Engineering Consultants PA
Range Oil Company
Research Partnership

Robl Construction Inc.
Rock Island Studios Inc.
Paul Ross Charitable Foundation
S & S Equipment Co. Inc.
Schaefer Johnson Cox Frey
Architecture
Scholfield Honda
Shep Chevrolet
Siemens Product Lifecycle
Management Software Inc.
Sorooptimist International of Wichita
Southeast Family Health Care
Southwest National Bank
Stephan Advertising Agency Inc.
Steven Motor Group
Stinson Leonard Street LLP
Subaru of Wichita
The Sunderland Foundation
Tallgrass Country Club
TB of America Inc.
Tect Aerospace Inc.
Timber Creek Paper Inc.
Tony's Drywall Inc.
Transtecs Corporation
UBS Financial Services Inc.
UMB Bank
United Methodist Health Ministry Fund
Utility Contractors Inc.
Robert R. Warrender Trust
Waste Connections Inc. KS
J. P. Weigand & Sons Inc.
Westar Energy Foundation
Wheeler Kelly & Hagny Investment Co.
Wichita Business Journal
Wichita Furniture Inc.
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Willowbend Country Club
WSMH Inc. dba FOX / My TV Wichita
Yingling Aircraft Inc.
Zenith Drilling Corporation

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Joe and Stacy Hand at the FY19 President's Club Event

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Wink & Libba Hartman
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Pat Hockett
Dick Honeyman & Bonnie Bing Honeyman
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Bill Jackson
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 Colby Sandlian
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 Norm Sauder
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 Gerry & Beverly Shea
 Jack & Pat Shelton
 Bob Shields & Deborah Brian
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 Donald Siedhoff & Ruthanne
 Dolores Siggs
 Timm-Siedhoff
 Cleo Simmonds
 Bill & Cathy Simon
 JoAnn Skillett
 Joan Sims
 Vaughn & Patricia Sink
 Judith Slawson
 John & Kathleen Slaymaker
 Dean & Rebecca Smith
 Wendell & Jan Smith
 Stephen & Ann Starch
 Paul & Cynthia Stein
 Darrel & Sylvia Steinshouer
 Mike Steven
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 Marni Stevens
 Irmgard Street
 Jim & Barb Stucky
 Leonard & Betty Sullivan
 Jim & Beth Summers
 Kurt Swaney

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Kim Taylor
John Tush & Cindy Bernauer
Lee Underhill
Randy & Mary Underwood
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Dave Urie & Patricia Ames-Urie
Paula Varner
Byrne & Becky Vickers
Marc & Deborah Vincent
Dick & Sue Vok
John & Gail Wadsworth
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Rocky & Barbara Waitt
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Tony & Sherl Weatherbee
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Mark & Connie Wellemeyer
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Douglas & Sheryl Wohlford
Larry & Kelly Womack
Teresa Yeary
Mike Young

DONOR BILL OF RIGHTS

Philanthropy is based on voluntary action for the common good. It is a tradition of giving and sharing that is primary to the quality of life. To assure that philanthropy merits the respect and trust of the general public, and that donors and prospective donors can have full confidence in the not-for-profit organizations and causes they are asked to support, we declare that all donors have these rights:

- To be informed of the organization's mission, of the way the organization intends to use donated resources, and of its capacity to use donations effectively for their intended purposes.
- To be informed of the identity of those serving on the organization's governing board, and to expect the board to exercise prudent judgment in its stewardship responsibilities.
- To have access to the organization's most recent financial statements.
- To be assured their gifts will be used for the purposes for which they were given.
- To receive appropriate acknowledgment and recognition.
- To be assured that information about their donations is handled with respect and with confidentiality to the extent provided by law.
- To expect that all relationships with individuals representing organizations of interest to the donor will be professional in nature.
- To be informed whether those seeking donations are volunteers, employees of the organization or hired solicitors.
- To have the opportunity for their names to be deleted from mailing lists that an organization may intend to share.
- To feel free to ask questions when making a donation and to receive prompt, truthful and forthright answers.

The text of this statement in its entirety was developed by the American Association of Fund-Raising Counsel (AAFRC), Association for Healthcare Philanthropy (AHP), Council for Advancement and Support of Education (CASE) and the Association of Fundraising Professionals (AFP), and adopted in November 1993.



**for QUESTIONS or
more INFORMATION**

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