



FOUNDERS DAY OF GIVING

AMBASSADOR TOOLKIT

WICHITA STATE UNIVERSITY | WICHITA.EDU/GIVINGDAY



Help us spread the word about Founders Day of Giving and encourage fellow Shockers to join the celebration as we work together to **LIFT SHOCKERS UP!**

As a Founders Day ambassador, you help create excitement about Wichita State's annual day of giving before and during the campaign. We're asking you to spread the word using resources provided in this toolkit to expand the reach of Shocker Nation.

AMBASSADOR EXPECTATIONS

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- 1 Promote Founders Day of Giving before and during the campaign to your personal network.**
You can use the following pages for ideas on how and where to share your personal message.
- 2 Make a gift on Founders Day.**
While it's not required, we encourage each of our ambassadors to support the program that means the most to you. One of the best ways to encourage others to give is to share why you gave to a specific program.
- 3 Have fun!**
Founders Day is a celebration of our history and all the ways we are working to ensure future Shockers have access to an incredible experience at WSU. Share a photo showing off your Shocker pride and use our hashtags #ShockersGive and #GiveWSU

FAST FACTS

WHAT:

Our Founders Day of Giving is a 24-hour philanthropic event that inspires generosity through urgency and giving challenges on a specific day. This will be Wichita State's fifth annual giving day.

WHO:

Founders Day is meant to bring together all of Shocker Nation, from alumni, students and employees to parents and friends of the university. The more people who are involved, the greater the impact we can make in the lives of future Shockers!

WHY:

Hosting a giving day creates an annual event designed to promote the many individual programs across campus in need of funding to provide better support for students. Whether it's academic departments, athletic teams or student-facing organizations, every dollar makes a difference.



**LAST YEAR WE
RAISED NEARLY**

\$550,000

FROM

**1,300+
DONORS!**

How To Post

FOR ALL POSTS WE RECOMMEND INCLUDING:

- A tag for @ShockerConnect, @WichitaState and any other group or program you are posting about.
- Your personal fundraising link or the URL to [Wichita.edu/givingday](https://www.wichita.edu/givingday).
- The hashtag #ShockersGive or #GiveWSU.

You can search our hashtags to be inspired by examples from last year's Founders Day posts, or use some of the following prompts to craft your own message. Still don't know what to post? Keep it simple and share posts from our Shocker Connect account on all social media platforms!



SUGGESTED POSTS

SAVE THE DATE:

- Save the date for our fifth annual Founders Day of Giving! Join us on September 17 to support the scholarships and programs that create opportunities for thousands of students. #GiveWSU
-
- Don't miss Founders Day of Giving! 24 hours to make a lasting impact. Save the date for September 17th. #ShockersGive
-
- Save the date! Founders Day of Giving is back for our fourth annual 24-hour giving drive. #ShockersGive

ONE DAY AWAY:

- Tomorrow is Founders Day of Giving! Join the Shocker community for our 24-hour celebration and support what means the most to you at WSU! #ShockersGive #GiveWSU
-
- TOMORROW! Join me for Founders Day of Giving to support Wichita State students! Find your passion at [Wichita.edu/givingday](https://www.wichita.edu/givingday). #GiveWSU

MORNING OF:

- Founders Day of Giving is here! See the difference your gift can make when we come together to advance the mission of Wichita State!
-
- It's Wichita State's Founders Day of Giving! Join me in supporting [PROGRAM] and make a lasting difference in the lives of students at WSU.
-
- Join Shocker Nation and share your WSU pride by making a gift today as a part of Founders Day of Giving. Visit [Wichita.edu/givingday](https://www.wichita.edu/givingday) to find your passion!

EVENING OF:

- There are only a few hours left to be a part of Founders Day of Giving! Explore our areas of need at [Wichita.edu/givingday](https://www.wichita.edu/givingday) and help us support students at Wichita State.

CONSIDER ANSWERING THE FOLLOWING PROMPTS IN YOUR POSTS:

- I gave to WSU (or program name) because...
- To me, Wichita State means....
- Join me on Founders Day in supporting...
- My favorite memory from my time at WSU was...





POSTING AFTER FOUNDERS DAY

“Thank you to everyone who joined me in supporting Wichita State on Founders Day of Giving. Together we helped advance the mission of WSU!”

SOCIAL MEDIA EXAMPLES

shockerbowling



200

shockerbowling Join us next Wednesday, Sept. 17 during Founders Day in support of the Wichita State Men's Bowling program! We are asking our fans and friends to donate \$23 in honor of the men's program most recent national title in 2023! All monies raised that day using our specific link will go right to our scholarship fund. For more general info right now, visit www.wichita.edu/givingday

shocker.racing
Thomas Rhett - Make Me Wanna



**FUEL SR26.
DRIVE THE FUTURE**



Shocker Racing is proud to join WSU's Founders' Day Campaign

Every dollar pushes us further - from engineering innovation to competition success. Donate today and be part of the team driving Shocker Racing forward.

DONATE NOW - LINK IN BIO



4 5

Liked by ash.king.14 and others
shocker.racing Support the future of innovation and speed with Shocker Racing FSAE! Every donation helps us build, test, and race at a...

shockerbowling



51 1 1 5

shockerbowling It's Founders' Day! Join us TODAY during WSU's annual Founders' Day of Giving by supporting Wichita State Men's Bowling student athletes! We are asking our supporters to donate \$23 in honor of the men's program most recent national title in 2023! If you want to help us in a different way, please share this post!

wsu_engineering



SUPPORT SHPE



84 1 14

wsu_engineering Today is the day! If you're an alumnus, have a loved one in our college or just want to support our students and some of the amazing ways they're...

OTHER WAYS TO SPREAD THE WORD!

SEND A TEXT MESSAGE

We recommend sending three text messages over three days (one per day) to five to 10 people. Do not include the link in your first message; instead, try to spark a conversation and be ready to send your personalized link when someone expresses interest.

We've included templates for you to use, but please customize them as much as you would like! Texting is highly personal, so the more it sounds like you, the better!



SUGGESTED DATE

SUGGESTED TEXT

OBJECTIVE

SEPTEMBER 16

Hello NAME! Wichita State's Founders Day of Giving is tomorrow. I'm supporting _____ because together, we can advance the mission of Wichita State. Would you be interested in learning more?

Try to spark a conversation about Founders Day and the cause you are supporting. Tell them why it is important to you and why you've decided to be an ambassador to help raise funds.

SEPTEMBER 16

Hi NAME! I'm reaching out to a few friends because tomorrow is WSU's Founders Day of Giving! I'm supporting _____. Are you planning to make a gift tomorrow?

An alternative option for sparking a conversation. This message is likely to lead to a yes or no response, so be ready to change their mind if they say no! Tell them why it is important to you and why you've decided to be an ambassador. If they respond yes, share your link.

SEPTEMBER 17
(MORNING)

Hi again! Founders Day of Giving is underway and we have a chance to support so many incredible programs at Wichita State. I've set myself a goal of securing five donations for _____. I've made the first gift, will you join me?

Challenge them to join you in giving to your chosen cause. Feel free to include how much you gave and suggest an amount for them to give.

SEPTEMBER 17
(MORNING)

Hi again! We just kicked off our 24-hours of fundraising for WSU's Founders Day of Giving. I'm grateful to be supporting a program that is important to me - _____. Is there a program you might be interested in supporting?

An alternate option for launch day! In this version you're still sparking a conversation about what they care about, versus making a direct ask. Be ready to follow up!

SEPTEMBER 17
(EVENING)

So far, _____ has received \$____ in support! Would you be able to join me in making a gift of \$__ to help us reach our goal of \$__?

Provide an update for Founders Day and specifically for the cause you're championing.

SEPTEMBER 17
(EVENING)

NAME, I'm so proud of Shocker Nation!! Founders Day is almost over, and so many donors have made an enormous impact already. Did you make your gift yet? There's still a little time left!

This is a more general message to get late donations toward the end of the giving day. Focus on the overall results and ask if they are one of the many donors.

SEPTEMBER 18

THANK YOU for your support of _____ on Founders Day! Together, we are advancing Wichita State. Donations are still being counted, but it looks like we raised more than \$____. AMAZING!!

Say thank you to the people who told you they would donate. This is an important stewardship step to ensure they know they matter!

MAKE A PHONE CALL

We recommend making one phone call to ten friends. While you can make calls before Founders Day, making them the day of is ideal. If they don't answer, always leave a message.

A phone conversation can go in many directions, so we're providing talking points rather than a specific script. Keep the conversation real and genuine!



POSSIBLE PHONE TALKING POINTS

- Catch up with your friend before jumping into the conversation about Founders Day.
- Founders Day of Giving just started. It's a 24-hour fundraising effort where thousands of alumni, parents, faculty, staff and students come together to support Wichita State.
- People are supporting nearly every program at WSU. Today is about making a difference in the program you feel most passionate about.
- I'm supporting _____ (and why.)
- If you were going to donate, what would you want to support? What programs are important to you?
- You can make a gift of any amount at Wichita.edu/givingday. It's easy - I've already done it myself!
- Do you think you'll make a donation? Would you like me to text you the link so you can do it from your phone?
- Thank your friend for their support or for considering it.
- Let them know you'll keep them updated on the fundraising progress as the day goes on.

VOICEMAIL SCRIPT:

HI NAME, It's YOUR NAME. I'm calling a few friends today about Wichita State's Founders Day of Giving and you came to mind! I'd love to chat with you about this if you have time, but long story short, I've just made a donation to support _____. I'm supporting this program because _____. Would you be willing to match my donation to help increase our impact? It's easy to give online at Wichita.edu/givingday, or I can text you the link. Feel free to give me a call back or shoot me a text. I hope all is well with you and we can chat soon. Thank you in advance for your support! I'm excited to see how big of an impact we're able to make for Shocker Nation!

SEND AN EMAIL

Some of your contacts may be more receptive to an email instead of a text or phone call. Here are a few prompts to get you started, but be sure you customize them to include your personal story. And don't forget to include your personal fundraising link!

BEFORE FOUNDERS DAY:

Subject line: Join me for Wichita State's Founders Day!

Dear NAME,

Wichita State's fifth annual Founders Day of Giving is coming up on September 17th, and I wanted to ask if you would join me in supporting _____.

I'm planning to support this program because _____.

Shocker Nation can accomplish even more with our combined efforts. Will you join me in supporting _____ at Wichita State? You can give to the program using this link _____, or explore other areas at Wichita.edu/givingday.

Thank you for your support!

With Shocker Pride,
NAME

DAY OF:

Subject line: : WSU's Founders Day of Giving is here!

Dear NAME,

Today is Wichita State's fifth annual Founders Day of Giving, and I want you to join me in supporting _____. I'm supporting this program because _____.

Shocker Nation can accomplish even more with our combined support. Will you match my gift for _____ at Wichita State? You can give easily using this link _____, or find a different program to support at Wichita.edu/givingday.

Thank you for considering making a gift to Wichita State!

With Shocker Pride,
NAME





— **THANK YOU** —

WICHITA STATE UNIVERSITY | WICHITA.EDU/GIVINGDAY